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4 **PLUMBERS AND STEAMFITTERS LOCAL 60**
5 **PENSION TRUST, individually and on behalf**
6 **of all others similarly situated,**

7 Plaintiffs,

8 v.

9 **META PLATFORMS, INC., et al.,**

10 Defendants.

11 Case No. 4:22-cv-01470-YGR

12 **ORDER GRANTING MOTION TO DISMISS**
13 **WITH PREJUDICE**

14 Re: Dkt. Nos. 82 & 83

15 Pending before the Court is the motion to dismiss filed by defendants Meta Platforms, Inc.,
16 and several of its executives.¹ In short, defendants assert that plaintiffs'² second amended
17 complaint ("SAC", Dkt. No. 77) is insufficiently detailed to satisfy the heightened pleading
18 standard applicable to federal securities claims. Plaintiffs oppose.

19 Having carefully considered the briefing and pleadings, as well as documents subject to
20 judicial notice and incorporated by reference in the SAC, the Court determines plaintiffs have not
21 carried their burden. Despite its girth of over 100 pages, the SAC fails to state actionable securities
22 law claims under the law, and dismissal is therefore required. Given plaintiffs have amended their
23 pleadings twice, including to remedy substantially similar issues previously identified by this
24 Court, further amendment would be futile. Based thereon, the Court **GRANTS** defendants' motion
25 **WITH PREJUDICE**.³

26 ¹ Plaintiffs bring this case against Meta Platforms, Inc. ("Meta") as well as its Chief
27 Executive Officer ("CEO") Mark Zuckerberg, Chief Operating Officer ("COO") Sheryl Sandberg,
28 Chief Financial Officer ("CFO") David Wehner, and Vice President of Finance Susan Li
(collectively, the "Individual Defendants"). Unless otherwise specified, the Court uses
"defendants" to refer collectively to Meta and the Individual Defendants. From time to time, the
Court refers to "Meta" by its former name "Facebook" based on the time periods at issue.

29 ² Lead plaintiffs in this action are Menorah Mivtachim Insurance Ltd., Menorah
30 Mivtachim Pensions and Gemel Ltd., The Phoenix Insurance Company Ltd., and the Phoenix
31 Provident Pension Fund Ltd. (collectively, "plaintiffs").

32 ³ Pursuant to Federal Rule of Civil Procedure 78(b) and Civil Local Rule 7-1(b), the Court
33 finds the motions referenced herein appropriate for decision without oral argument.

1 **I. BACKGROUND**2 **A. Factual Allegations in the SAC**3 *i. Meta*

4 Meta is a Delaware corporation with its principal executive offices located in Menlo Park,
5 California. (SAC ¶ 24.) Meta’s “Family of Apps” is comprised of several mobile apps operated by the
6 company, including Facebook, Instagram, Messenger, and WhatsApp, which are collectively used by
7 3.5 billion people.⁴ (*Id.* ¶¶ 30, 43.) Substantially all of Meta’s revenue (as much as 98% during the
8 class period) comes from selling advertising for display in its Family of Apps. (*Id.* ¶¶ 30, 50.)

9 *ii. The Impact of Apple’s iOS Privacy Changes on Meta’s Business*

10 In June 2020, Apple, Inc. announced that, beginning with iOS 14 (hereinafter, the “Apple
11 iOS” or the “iOS”), users would have access to new privacy controls. (*Id.* ¶ 58.) This new feature,
12 App Tracking Transparency (“ATT”), went live in “late April 2021.” (*Id.* ¶ 62.) It allows “iPhone
13 users to opt-out of permitting apps, like Meta’s Family of Apps, to track their internet behavior.”
14 (*Id.* ¶ 59.) If users exercise their opt-out right through ATT, “iOS communicates to the app
15 developer that [they] do[] not want their information to be tracked and shared with anyone in any
16 way. Once this setting has been selected, apps may no longer leverage data collected on untracked
17 iOS devices beyond what they may observe within their own ecosystem.” (*Id.* ¶ 60.) These
18 changes negatively “impacted Meta’s ad targeting and measuring capabilities.” (*Id.* ¶ 63.)
19 Allowing users to exercise their ATT opt-out rights “lowered the number of users that [could] be
20 tracked,” thereby limiting the amount of information advertisers could use for targeting and
21 decreasing its accuracy. (*Id.*) Thus, ATT “lower[ed] the value of Meta’s advertisements.” (*Id.*)

22 Meta informed investors that it was taking steps to mitigate these negative impacts,
23 including by using “aggregated events management,” a technique which would “allow Meta and
24 its advertisers to make use of aggregated ad-campaign-level data for users who opted out of being

25
26 ⁴ As is well known, Facebook is a social media and networking platform. Within
27 Facebook, the News Feed, “a constantly updated, personally customized scroll of photos and links
28 to news stories,” is used “to push content to [] users.” SAC ¶ 31. Instagram is another social
media platform. “Instagram Feed” is a similar feature to Facebook’s News Feed. *Id.* ¶ 32.

tracked once the iOS changes were implemented.” (*Id.* ¶ 67.) Another mitigation tactic involved “closing an ‘underreporting gap’ of the number of customers whose viewing of an ad ‘converted’ into a sale, app installation, or other targeted activity on an advertiser’s website.” (*Id.* ¶ 68.)

Meta repeatedly acknowledged that the iOS changes would create “some kind of headwind” for the company. (See, e.g., *id.* at 21.) The gravamen of the SAC posits that Meta directly and inaccurately implied that the iOS changes were not *already* having material, negative impacts on the company at the time such statements were made. To that end, plaintiffs assert the iOS changes had a material impact on Meta’s targeting and measurement capabilities, specifically, and on Meta’s revenue and financial performance, generally, by the second quarter of 2021 at the latest.

iii. *Sandberg's Purported Use of Meta Resources for Personal Benefit*

Plaintiffs also allege Meta misled investors regarding defendant Sandberg's⁵ use of corporate resources for her personal benefit to write and promote her second book, suppress unflattering news stories, plan her wedding, and operate her foundation.⁶ The specific allegations are as follows:

Writing and Promotion of Sandberg’s Second Book. Sandberg’s second book, “Option B: Facing Adversity, Building Resilience, and Finding Joy,” was written and promoted using Meta resources. (*Id.* ¶ 153.) Meta staff also assisted Sandberg with the promotional tour for “Option B” as well as her first book, “Lean In: Women, Work, and the Will to Lead.” (*Id.*) Sandberg identifies and thanks over 40 Meta employees in the acknowledgments sections of her books. (*See id.* ¶¶ 153–54 (identifying the individuals, their job titles, and their estimated salaries).) The acknowledgments generally state that the employees read drafts of the books and provided feedback.

Suppressing Unflattering News Stories. Sandberg worked with Facebook employees and

⁵ Of note, Sandberg stepped down as Meta's COO in June 2022. *Id.* ¶ 146.

⁶ Plaintiffs acknowledge that the specific allegations they make concerning Sandberg's use of Meta resources for her personal benefit are drawn "in substantial part" from reports published by *The Wall Street Journal*. *Id.* ¶ 145. They are quick to note that they "have taken steps to confirm that *The Wall Street Journal*'s reporting is based on reports from individuals with personal knowledge of the matters, including by interviewing a co-author of part of the reporting, *The Wall Street Journal* employee Keach Hagey, who confirmed that [the paper] has a 'stringent' fact review process." *Id.*

1 others in 2016 and again in 2019 to dissuade the *Daily Mail*'s digital version, the *MailOnline*, from
 2 publishing reports of the existence of a restraining order against her ex-boyfriend, Bobby Kotick.⁷
 3 (*Id.* ¶ 147.) In 2016, Sandberg threatened the *MailOnline* that an article revealing such information
 4 "could damage the news organization's business relationship with Facebook." (*Id.* ¶ 148.) Facebook
 5 executives acknowledged that any intervention by Sandberg, regardless of the specific words used,
 6 "could well be perceived as a threat, given the social-media giant's power over web traffic and
 7 Sandberg's own power and influence."⁸ (*Id.*) The *MailOnline* ultimately elected not to publish the
 8 reports. (*Id.* ¶ 149.) In 2019, Sandberg again expressed concerns regarding the publishing of reports
 9 about Kotick by the *MailOnline*. (*Id.* ¶ 150.) She corresponded by email with senior figures at the
 10 *MailOnline*, and again, the news organization declined to publish any story regarding a restraining
 11 order against Kotick. (*Id.*)

12 **Other Alleged Uses of Meta Resources for Personal Benefit.** Sandberg also used Meta
 13 resources "to support her personal foundation," "help her plan her wedding,"⁹ and complete "tasks
 14 for her family." (*Id.* ¶¶ 157–59.)

15 * * *

16 In the fall of 2021, Meta initiated an internal investigation into Sandberg's potential use of
 17 company resources for personal benefit, including with respect to her second book, wedding
 18 planning, and foundation. (*Id.* ¶ 160.) This effort was combined with an investigation initiated
 19 earlier regarding Sandberg's purported use of Meta resources, in violation of Meta's Code of
 20

21 ⁷ Plaintiffs assert that, over the period lasting 2016–19, "Sandberg benefitted from work by
 22 Meta employees on some of her personal public relations," both in connection with the reports
 23 concerning Kotick as well as other topics. *Id.* ¶ 151. Kotick and Sandberg, in fact, "regularly
 24 tapped employees at one another's companies for public-relations advice." *Id.*

25 ⁸ Plaintiffs concede that "Kotick and a spokeswoman for Meta have made statements
 26 denying that Sandberg threatened the *Daily Mail* organization . . ." *Id.* ¶ 152.

27 ⁹ Plaintiffs note that a spokeswoman for Sandberg was quoted in a June 2022 article as
 28 stating Sandberg "did not inappropriately use company resources in connection with the planning
 of her wedding." *Id.* ¶ 167. Plaintiffs suggest that use of the word "inappropriately" "tacitly
 suggest[s] [that] she in fact did" use company resources for wedding planning purposes. *Id.*

1 Conduct,¹⁰ to dissuade the *MailOnline* from publishing reports of the restraining order against
 2 Kotick. (*Id.*) The investigation is ongoing. (*Id.* ¶ 164.)

3 *iv. Meta's Transition to Reels*

4 Plaintiffs allege defendants misled investors to believe that its transition to a new in-app
 5 video format was not impacting its business.

6 By way of background, Meta's Family of Apps competes with TikTok, a mobile app that
 7 hosts full-screen, short-form videos that play automatically. (*Id.* ¶¶ 185, 188.) To more effectively
 8 compete with TikTok, on August 5, 2020, Meta debuted a new feature on its Instagram app called
 9 "Reels," which "allows users to create, view and share short, 15- or 30-second videos."¹¹ (*Id.* ¶ 190.)
 10 On June 16, 2021, Meta debuted "full screen, vertical ads" on Instagram Reels. (*Id.* ¶ 191.)

11 Ads on Instagram Reels are at once harder to monetize and more engaging than ads on the
 12 classic Instagram Feed. They are more difficult to monetize because users can only view one ad at a
 13 time. This distinguishes Reels ads from ads in the Instagram "Home" tab, in which "many ads may be
 14 interspersed between user-generated content," all of which are viewed together, thereby enabling a
 15 larger number of simultaneous ad impressions. (*See generally id.* ¶ 193.) On the other hand, users
 16 typically view Reels ads for longer periods of time; thus, they are more "engaging." (*Id.* ¶ 194.)
 17 "Reels is so engaging that many users have shifted their engagement from older formats in Meta's
 18 Family of Apps, such as Instagram photos and Facebook News Feed, to Reels. In this way, Reels
 19 is partly 'cannibalizing' user engagement in older content formats in Meta's Family of Apps."
 20 (*Id.*) Despite this tradeoff, "Meta believes that engagement with short-form video on Reels
 21 increases overall user engagement with Meta's content." (*Id.*)

22 Meta acknowledged, at various points during the class period, the tradeoffs described above.
 23 In other words, the company admitted that the debut of Reels would continue to shift some user

25 ¹⁰ On June 7, 2021, Meta's board of directors adopted a Code of Conduct for its officers,
 26 directors, and employees, violations of which may result in disciplinary action up to and including
 27 termination. *Id.* ¶ 141. Individuals subject to the Code are prohibited, among others, from
 28 "receiv[ing] a personal benefit from [their] position at Meta." *Id.* ¶ 142.

¹¹ *See also id.* ¶¶ 45–49 (describing the Reels feature and its rollout).

1 engagement to formats that are less easily monetized. Meta directly and repeatedly implied, however,
 2 that this shift was not adversely affecting its business and results of operations. Plaintiffs allege these
 3 statements were inaccurate insofar as they implied that Reels was positively impacting the company
 4 whereas in fact the transition to Reels was having a negative impact. (*See, e.g., id.* ¶ 203.)

5 **B. Challenged Statements**

6 Plaintiffs challenge 17 statements¹² by Meta, which fall into three broad categories, namely
 7 statements concerning: (i) the impact of Apple's iOS privacy changes; (ii) defendant Sandberg's
 8 purported receipt of personal assistance from Meta; and (iii) Meta's transition to Reels. They read
 9 as follows:

10 *i. Statements Concerning the Impact of Apple's iOS Privacy Changes*

11 Statement 1a (*id.* ¶ 235 (emphasis in original)):

12 [M]obile operating system and browser providers, such as Apple and Google, have
 13 announced product changes as well as future plans to limit the ability of websites
 14 and application developers to collect and use these signals to target and measure
 15 advertising. For example, in April 2021, Apple made certain changes to its products
 16 and data use policies in connection with changes to its iOS 14 operating system that
 17 reduce our and other iOS developers' ability to target and measure advertising,
 18 which may in turn reduce the budgets marketers are willing to commit to us and
 19 other advertising platforms.

20 ¹² This figure is comprised of each statement challenged by plaintiffs, which is not to say
 21 each of these 17 statements contains different content. *See* Dkt. No. 88-1, Letter from Lead
 22 Plaintiffs' Counsel, Attachment A at 2–3, 5–8. For instance, Statements 2a and 2b are identical.
 23 However, they were made at different times. They are analyzed, *infra*, at Section III.D.

24 There are also repeats. First, Statement 5b is the same Q2 statement from Wehner as
 25 Statement 4d. Plaintiffs do not defend Wehner's comments in the context of Category 5, which
 26 plaintiffs refer to as the "Effective Mitigation Misstatements." *See* Opp. at 14 (articulating
 27 plaintiffs' argument as to the Effective Mitigation Misstatements without citing to paragraph 231
 28 of the SAC, which contains Statement 5b). Plaintiffs therefore waive any argument as to
 Statement 5b and the motion is **GRANTED** as to that statement.

29 Second, Statement 5a is the same Q2 statement by Li as Statement 4c. Plaintiffs do not
 30 address Statement 5a in their opposition and therefore forfeit any challenge to it. The motion is
 31 **GRANTED** as to that statement. The Court analyzes the substance of Li's commentary in Statement
 32 4c, *infra*, at Section III.B.ii.

33 Third, Statement 5d is the same Q3 statement by Li as Statement 4e. Because it appears
 34 plaintiffs offer the same statement by Li in connection with different theories of falsity, the Court
 35 analyzes them separately. *See* *infra* Sections III.B.ii (Statement 4e); III.B.iii (Statement 5d).

1 [. . .]

2 These developments have limited our ability to target and measure the effectiveness
3 of ads on our platform and negatively impacted our advertising revenue, and *if we*
4 *are unable to mitigate these developments as they take further effect in the future,*
5 *our targeting and measurement capabilities will be materially and adversely*
6 *affected*, which would in turn significantly impact our future advertising revenue
7 growth.

8 Statement 1b (*id.* ¶ 243 (emphasis in original)):

9 Our advertising revenue in the third quarter of 2021 was negatively impacted by
10 marketer reaction to targeting and measurement challenges associated with iOS
11 changes. *If we are unable to mitigate these developments as they take further effect*
12 *in the future, our targeting and measurement capabilities will be materially and*
13 *adversely affected, which would in turn significantly impact our future advertising*
14 *revenue growth.*

15 Statement 4a, by defendant Wehner (*id.* ¶ 227):

16 In terms of your question on ATT, so the impact from the ATT changes has really
17 generally been in line with our expectation.

18 Statement 4b, by defendant Wehner (*id.* ¶ 227):

19 On the iOS changes, really very much in line with expectations on things like opt-
20 in rates. So I would say, overall, the impact has been in line with our expectations.
21 So, not a huge surprise there.

22 Statement 4c, by defendant Li (*id.* ¶ 231):

23 In general, the -- I think the impact of ATT has been really quite close on almost
24 all of the dimensions that we look at when we think about kind of the iOS adoption
25 curve, the opt-in rate, the impact post opt-out to ARPU. Those have all been quite
26 similar to the early projections that we had that we kind of had factored into our Q1
27 and Q2 guidance. So I think -- so that's really been pretty consistent. And I think in
28 the landscape we're at now, effectively we're looking at the sort of primary buckets
 of mitigations. There's -- obviously, there's conversion to API which allows
 advertisers to share data for the opted in users over server side channels. And then
 we also have the Aggregated Events Measurement tool that's allowing us to receive
 aggregated campaign-level data for opted out users. And so I think the impact kind
 of to -- to our revenue ecosystem has been pretty in line with how we expected
 those would perform.

29 Statement 4d, by defendant Wehner (*id.* ¶ 231):

30 And I think there's always the opportunity, I mean, given the -- Apple is obviously
31 -- and Google with Android, they have a lot of power as platform providers. And so
32 I think there's always an opportunity or risk, and we call that out clearly in our risk
33 factors, of them changing things. So we have to continually monitor this and see if
34 there's any changes coming and then, you know, update everyone accordingly. But
35 at least so far, like Susan said, it's been largely in-line.

36 Statement 4e, by defendant Li (*id.* ¶ 241):

37 We had a range of expected impact from the [ATT] changes and ultimately what
38 we've seen is in that range but it's really on the higher end of what we had

expected, and I think the underreporting of web conversions has really been a bigger issue than we expected, but it's something that we're very focused on helping to through better modeling techniques.

Statement 5a, by defendant Li (*id.* ¶ 231):

In general, the -- I think the impact of ATT has been really quite close on almost all of the dimensions that we look at when we think about kind of the iOS adoption curve, the opt-in rate, the impact post opt-out to ARPU. Those have all been quite similar to the early projections that we had that we kind of had factored into our Q1 and Q2 guidance. So I think -- so that's really been pretty consistent. And I think in the landscape we're at now, effectively we're looking at the sort of primary buckets of mitigations. There's -- obviously, there's conversion to API which allows advertisers to share data for the opted in users over server side channels. And then we also have the Aggregated Events Measurement tool that's allowing us to receive aggregated campaign-level data for opted out users. And so I think the impact kind of to -- to our revenue ecosystem has been pretty in line with how we expected those would perform.

Statement 5b, by defendant Wehner (*id.* ¶ 231):

And I think there's always the opportunity, I mean, given the -- Apple is obviously -- and Google with Android, they have a lot of power as platform providers. And so I think there's always an opportunity or risk, and we call that out clearly in our risk factors, of them changing things. So we have to continually monitor this and see if there's any changes coming and then, you know, update everyone accordingly. But at least so far, like Susan said, it's been largely in-line.

Statement 5c, by defendant Sandberg (*id.* ¶ 239).

There are two big challenges coming from this iOS changes. The one is targeting and one is measurement. I'm taking the second one first. On measurement, we think we can address more than half of that underreporting by the end of the year . . .

Statement 5d, by defendant Li (*id.* ¶ 241):

We had a range of expected impact from the [ATT] changes and ultimately what we've seen is in that range but it's really on the higher end of what we had expected, and I think the underreporting of web conversions has really been a bigger issue than we expected, but it's something that we're very focused on helping to through better modeling techniques.

ii. *Statements Concerning Sandberg's Compensation*

Statement 3a (*id.* ¶ 225):

In a section titled, “Perquisites and Other Benefits,” a table presenting the total compensation awarded to, earned by, or paid to each of the named executive officers for services rendered. In addition to “Salary,” “Bonus” and “Stock Awards,” the table listed “All Other Compensation” to Defendant Sandberg as “\$7,646,560, \$4,370,631, and \$2,914,831 in 2020, 2019, and 2018, respectively, for costs related to personal security for Ms. Sandberg at her residences and during personal travel pursuant to Ms. Sandberg’s overall security program; and approximately \$872,413, \$1,316,468, and \$908,677 in 2020, 2019, and 2018,

1 respectively, for costs related to personal usage of private aircraft.

2 Statement 3b (*id.* ¶ 247):

3 In a section titled, “Perquisites and Other Benefits,” a table presenting the total
4 compensation awarded to, earned by, or paid to each of the named executive
5 officers for services rendered. In addition to “Salary,” “Bonus” and “Stock
6 Awards,” the table listed “All Other Compensation” to Defendant Sandberg as
7 \$8,981,973, \$7,646,560, and \$4,370,631 in 2021, 2020, and 2019, respectively, for
8 costs related to personal security for Ms. Sandberg at her residences and during
9 personal travel pursuant to Ms. Sandberg’s overall security program; and
10 approximately \$2,292,964, \$872,413, and \$1,316,468 in 2021, 2020, and 2019,
11 respectively, for costs related to personal usage of private aircraft.

12 iii. *Statements Concerning Meta’s Transition to Reels*

13 Statements 2a and 2b (*id.* ¶¶ 237, 245 (identical) (emphasis supplied)):

14 We also may introduce new features or other changes to existing products, or
15 introduce new stand-alone products, that attract users away from properties,
16 formats, or use cases where we have more proven means of monetization. For
17 example, we previously introduced the Stories format, which we do not currently
18 monetize at the same rate as News Feed. In addition, as we focus on growing users
19 and engagement across our family of products, from time to time *these efforts have
reduced, and may in the future reduce, engagement with one or more products and
services in favor of other products or services that we monetize less successfully or
that are not growing as quickly. These decisions may adversely affect our business
and results of operations* and may not produce the long-term benefits that we
expect.

20 Statement 6a, by defendant Sandberg (*id.* ¶ 229 (emphasis in original)):

21 I can talk about video ads. So *we’re seeing very strong growth in video
monetization across Watch, Feed, Reels*. And we think we’re continually getting
22 better at monetizing video, but they are still monetizing at lower rates versus Feed
23 Stories, but we have a lot here. We have 2 billion people watching in-stream ad
24 eligible videos per month.

25 Statement 6b, by defendant Wehner (*id.* ¶ 233 (emphasis in original)):

26 Yeah, I mean, *Reels is going well*. It’s still obviously early in its launch, but we’ve
27 now rolled it out to 80 markets since launching it about a year ago.

28 [. . .]

29 And then on the ads front, you know, *ads are now available to all advertisers* and
30 in almost all markets where Reels is live. It’s still very early on the advertising
31 front, but *we think this should be a good ad format*.”

32 II. **LEGAL FRAMEWORK**

33 The standard for a motion to dismiss is well-known and not in dispute. Thus, the Court
34 identifies here only the specific legal frameworks implicated by plaintiffs’ securities claims,
35 including the applicable pleading standard.

1 A. Section 10(b)

2 “To plead securities fraud under Section 10(b) of the [Securities Exchange Act of 1934] or
3 Rule 10b-5, [p]laintiffs must allege: ‘(1) a misstatement or omission (2) of material fact (3) made
4 with scienter (4) on which [plaintiffs] relied (5) which proximately caused [the plaintiffs’]
5 injury.’” *Knollenberg v. Harmonic, Inc.*, 152 Fed. Appx. 674, 678 (9th Cir. 2005) (quoting *DSAM*
6 *Global Value Fund v. Altris Software, Inc.*, 288 F.3d 385, 388 (9th Cir. 2002)). Section 10(b) and
7 Rule 10b-5(b) “do not create an affirmative duty to disclose any and all material information,” but
8 instead a duty to include all facts necessary to render a statement accurate and not misleading once
9 a company elects to disclose that material information. *Matrixx Initiatives, Inc. v. Siracusano*, 563
10 U.S. 27, 44–45, 47; 17 C.F.R. § 240.10b-5(b).

11 B. Section 14(a)

12 In contrast to the broad sweep of Section 10(b) of the Act, Section 14(a) is focused
13 specifically on disclosures companies make in proxy statements provided to shareholders before
14 they vote on corporate activities. “To state a claim under Section 14(a) [of the Securities Exchange
15 Act of 1934], a plaintiff must establish that (1) a proxy statement contained a material
16 misrepresentation or omission which (2) caused the plaintiff injury and (3) that the proxy
17 solicitation, rather than the particular defect in the solicitation materials, was an essential link in
18 the accomplishment of the transaction.” *Knollenberg*, 152 Fed.Appx. at 682 (cleaned up). “An
19 omitted fact [in a proxy statement] is material if there is a substantial likelihood that a reasonable
20 shareholder would consider it important in deciding how to vote.” *TSC Indus., Inc. v. Northway,*
21 *Inc.*, 426 U.S. 438, 449 (1976).

22 C. Pleading Standard

23 The Private Securities Litigation Reform Act of 1995 (“PSLRA”) “modified the liberal,
24 notice pleading standard found in the Federal Rules of Civil Procedure.” *Desaigoudar v. Meyercord*,
25 223 F.3d 1020, 1021 (9th Cir. 2000). Securities complaints that sound in fraud are examined under
26 the heightened pleading standards of Federal Rule of Civil Procedure 9(b) and the PSLRA, which
27 “require [plaintiffs] to plead [their] case with a high degree of meticulousness.” *Id.* at 1022.
28 Specifically, Rule 9(b), as modified by the PSLRA, demands that securities fraud plaintiffs identify:

1 “(1) each statement alleged to have been misleading; (2) the reason or reasons why the statement is
 2 misleading; and (3) all facts on which that belief is formed.” *Id.* at 1023. The Supreme Court has held
 3 that “literal accuracy is not enough: An issuer must as well desist from misleading investors by saying
 4 one thing and holding back another.” *Omnicare, Inc. v. Laborers Dist. Council Const. Indus. Pension*
 5 *Fund*, 575 U.S. 175, 192 (2015). Indeed, a statement is actionably false or misleading if it would give
 6 a reasonable investor “an impression of a state of affairs that differs in a material way from the one
 7 that actually exists.” *Brody v. Transitional Hospital Corp.*, 280 F.3d 997, 1006 (9th Cir. 2002).

8 When plaintiff alleges an omission, the omission is only material if “a *reasonable* investor
 9 would have viewed the non[-]disclosed information as having *significantly* altered the total mix of
 10 information made available.” *Matrixx Initiatives, Inc.*, 563 U.S. at 44 (cleaned up) (emphasis in
 11 original). “[O]nce defendants cho[o]se to tout’ positive information to the market, ‘they [are] bound
 12 to do so in a manner that wouldn’t mislead investors,’ including disclosing adverse information that
 13 cuts against the positive information.” *Schueneman v. Arena Pharm., Inc.*, 840 F.3d 698, 706 (9th
 14 Cir. 2016) (quoting *Berson v. Applied Signal Tech. Inc.*, 527 F.3d 982, 987 (9th Cir. 2008)).

15 **III. ANALYSIS**

16 As previously stated, the challenged statements fall into three categories, those pertaining
 17 to: (i) the impact of Apple’s iOS privacy changes on Meta’s business; (ii) misrepresentations
 18 regarding Meta COO Sheryl Sandberg’s compensation; and (iii) Meta’s transition to Reels. The
 19 Court first addresses defendants’ request for judicial notice and then considers each of the three
 20 categories of challenged statements in turn.

21 **A. Request for Judicial Notice**

22 Preliminarily, the Court examines defendants’ request that the Court consider certain
 23 additional documents beyond the SAC. (Dkt. No. 83, Request for Judicial Notice (“RJN”).) These
 24 include, among others, copies of Meta SEC filings referenced in the SAC, transcripts of investor
 25 calls on which the Individual Defendants spoke, and portions of Sandberg’s books. (*See id.* at 2.)¹³
 26 Defendants assert these documents are incorporated by reference in the SAC, properly the subjects

27
 28 ¹³ The Court’s citations herein use the page numbers appearing on the ECF-stamped
 headers of the relevant documents.

1 of judicial notice, or both. Plaintiffs did not respond to defendants' motion and therefore waive
2 any objection thereto.

3 "In ruling on a [Rule] 12(b)(6) motion, a court may generally consider only allegations [i]
4 contained in the pleadings, [ii] exhibits attached to the complaint, and [iii] matters properly subject
5 to judicial notice." *Swartz v. KPMG LLP*, 476 F.3d 756, 763 (9th Cir. 2007). The first and third of
6 these categories are relevant here. With respect to the first, the doctrine of incorporation by
7 reference "treats certain documents as though they are part of the complaint itself" and may
8 therefore be considered on a motion to dismiss. *Khoja v. Orexigen Therapeutics, Inc.*, 899 F.3d
9 988, 1002 (9th Cir. 2018). To qualify, plaintiff must "refer[] extensively to the document" in the
10 complaint "or the document [must] form[] the basis of the plaintiff's claim." *Id.* (citation and
11 quotations omitted). Once deemed incorporated by reference, "the entire document is assumed to
12 be true for purposes of [the] motion to dismiss . . ." *In re NVIDIA Corp. Sec. Litig.*, 768 F.3d
13 1046, 1058 n.6 (9th Cir. 2014) (quotation and citation omitted).

14 Separately, a court may take judicial notice of facts "not subject to reasonable dispute"
15 because they are either "(1) generally known within the trial court's territorial jurisdiction; or (2)
16 can be accurately and readily determined from sources whose accuracy cannot reasonably be
17 questioned." Fed. R. Evid. 201. To that end, a court may take judicial notice of "'matters of public
18 record' without converting a motion to dismiss into a motion for summary judgment." *Lee v. City*
19 *of Los Angeles*, 250 F.3d 668, 689 (9th Cir. 2001) (quoting *MGIC Indem. Corp. v. Weisman*, 803
20 F.2d 500, 504 (9th Cir. 1986)). "SEC filings" are, thus, one example of public records of which
21 courts may take judicial notice. *See Dreiling v. Am. Express Co.*, 458 F.3d 942, 946 n.2 (9th Cir.
22 2006). Publications are treated similarly where they are proffered "to indicate what was in the
23 public realm at the time," not for their truth. *Von Saher v. Norton Simon Museum of Art at*
24 *Pasadena*, 592 F.3d 954, 960 (9th Cir. 2010) (cleaned up). This is an important point. Courts take
25 judicial notice of the existence of a document, not for the truth of facts contained therein. *See, e.g.*,
26 *Lee*, 250 F.3d at 690.

27 Here, defendants ask the Court to consider 37 separate exhibits in addition to the SAC.
28 These exhibits fall into three categories (with minor overlap): (i) documents previously granted

1 judicial notice; (ii) documents offered under the incorporation by reference doctrine; and (iii)
2 documents for which judicial notice was not previously sought.

3 With respect to the first category, the Court already granted defendants' request for judicial
4 notice of Exhibits 7, 9, 11–14, 16–19, 21–26, 28, and 35–37.¹⁴ As plaintiffs have not contested this
5 ruling, the Court sees no reason to diverge from it, as to the 20 exhibits mentioned.

6 The second category comprises Exhibits 1, 3, 8, and 29–34 which defendants contend are
7 incorporated by reference in the SAC. (RJN at 8:24–26.) The exhibits themselves comprise the
8 acknowledgments sections of Sandberg's two books (Exs. 1 & 3), analyst reports relative to
9 Meta's stock performance (Exs. 29–34), and the transcript of an investor conference (Ex. 8).
10 While "the mere mention of the existence of a document is insufficient" to apply the doctrine,
11 here, the Court finds plaintiffs' reliance extensive to support key components of their factual
12 allegations. *See Khoja*, 899 F.3d at 1002 (quotation & citation omitted). Thus, the Court
13 determines they are properly considered incorporated by reference into the SAC. *See United States*
14 *v. Ritchie*, 342 F.3d 903, 908 (9th Cir. 2003) ("Even if a document is not attached to a complaint,
15 it may be incorporated by reference into a complaint if the plaintiff refers extensively to the
16 document or the document forms the basis of the plaintiff's claim.").

17 The third category for which judicial notice is sought is comprised of excerpts from
18 Sandberg's books (Exs. 1 & 3), Meta's SEC filings (Exs. 2, 4, 10, 15 & 20), a presentation by
19 Meta to investors (Ex. 27), transcripts of calls Meta convened for investors (Exs. 5–6 & 8), as well
20 as analyst reports concerning Meta's stock performance (Exs. 29–34). All are categories of records
21 of which courts routinely take judicial notice.¹⁵ The Court therefore takes judicial notice of these
22

23 ¹⁴ See Dkt. No. 74, Order Granting Motion to Dismiss (the "Prior Order") at 1 n.1
24 (granting defendants' requests for judicial notice relative to plaintiffs' first amended complaint
("FAC")).

25 ¹⁵ See *Von Saher*, 592 F.3d at 960 (taking judicial notice "of the fact that various
26 newspapers, magazines, and books have published [certain] information" in order to show what
27 was in the public domain at the time); *In re Apple Inc. Sec. Litig.*, No. 19-cv-02033-YGR, 2020
28 WL 2857397, at *6 (N.D. Cal. June 2, 2020) ("Courts routinely take judicial notice of SEC filings
in securities cases where authenticity is not disputed because their accuracy cannot reasonably be
questioned."); *Sanders v. Realreal, Inc.*, No. 19-cv-07737-EJD, 2021 WL 1222625, at *4 (N.D.

1 exhibits for the purpose of understanding “what was in the public realm at the time.” *Von Saher*,
 2 592 F.3d at 960.

3 Accordingly, defendants’ request is **GRANTED**.

4 **B. Impact of iOS Privacy Changes on Meta’s Business**

5 Plaintiffs challenge three categories of statements regarding the impact of Apple’s iOS
 6 privacy changes on Meta. The first category consists of Meta’s quarterly reports for Q2 and Q3 2021,
 7 respectively **Statements 1a & 1b**. These statements were previously challenged in plaintiffs’ FAC
 8 and addressed in the Court’s Prior Order. The second category consists of newly challenged
 9 statements indicating the impact of the iOS privacy changes in Q2 and Q3 2021 was “in line” with
 10 Meta’s expectations (**Statements 4a–4e**). The third category consists of newly challenged statements
 11 discussing Meta’s efforts to mitigate the impact of the iOS privacy changes (**Statements 5a–5d**). The
 12 Court addresses each in turn.

13 *i. Statements 1a & 1b*

14 Plaintiffs’ challenge largely identical language appearing in both of Meta’s Q2 and Q3
 15 Form 10-Q’s (Statements 1a & 1b, respectively). Referring to the Apple iOS privacy changes,
 16 Meta wrote:

17 [I]f we are unable to mitigate these developments as they take further effect in the future,
 18 our targeting and measurement capabilities will be materially and adversely affected,
 which would in turn significantly impact our future advertising revenue growth.

19 (SAC ¶¶ 235, 243.)

20 Plaintiffs assert these statements were false and misleading because they suggested that, as
 21 of Q2 2021 and Q3 2021, “Apple’s iOS privacy changes had not yet ‘materially and adversely
 22 affected’ Meta’s ‘targeting and measurement capabilities,’ and had not yet ‘significantly
 23 impact[ed]’ Meta’s advertising revenues.” (Dkt. No. 84, Plaintiffs’ Opposition to Defendants’

24
 25 Cal. Mar. 31, 2021) (“Transcripts of earnings calls and investor presentations are publicly
 26 available documents and are thus matters of public record not subject to reasonable dispute.”); *In*
27 re Century Aluminum Co. Sec. Litig., 2011 WL 830174, at *9 (N.D. Cal. Mar. 3, 2011) (“[C]ourts
 28 routinely take judicial notice of analyst reports, not in order to take notice of the truth of the
 matters asserted therein, but in order to determine what may or may not have been disclosed to the
 public.”).

1 Motion to Dismiss (“Opp.”) at 15:26–28.)

2 Defendants seek dismissal on the grounds that plaintiffs have failed to adequately plead
3 both falsity and loss causation relative to this theory. Regarding loss causation, the Ninth Circuit
4 set out the pleading standard in *Lloyd v. CVB Financial Corp.*:

5 Even when deceptive conduct is properly pleaded, a securities fraud complaint must also
6 adequately plead loss causation. Loss causation is shorthand for the requirement that
7 investors must demonstrate that the defendant’s deceptive conduct caused their claimed
8 economic loss. Thus, like a plaintiff claiming deceit at common law, the plaintiff in a
9 securities fraud action must demonstrate that an economic loss was caused by the
10 defendant’s misrepresentations, rather than some intervening event. The burden of
11 pleading loss causation is typically satisfied by allegations that the defendant revealed the
12 truth through *corrective disclosures* which caused the company’s stock price to drop and
13 investors to lose money.

14 811 F.3d 1200, 1209 (9th Cir. 2016) (cleaned up) (emphasis supplied).

15 Here, the parties disagree on whether certain statement(s) constitute viable corrective
16 disclosures for loss causation purposes. Defendants identify and respond to three potential
17 pathways for pleading loss causation, all of which are of similar character: One, an announcement
18 by defendant Wehner wherein he commented that Meta faced headwinds of about \$10 billion in
19 2022. Defendants posit that a forward-looking statement cannot be refashioned into a
20 retrospective observation and the analyst reports to which plaintiffs refer understood Wehner’s
21 comments as a forecast, not retrospective correction. Two, Wehner’s observation on a Q4 2021
22 call, that Apple’s iOS changes “really impacted [Meta’s] growth rates in Q3 and Q4 2021.” (See
23 Dkt. No. 82, Defendants’ Motion to Dismiss (“Mot.”) at 25:24–25 (quoting SAC ¶ 268).) Three,
24 Li’s observation on the same call that Meta was “still” facing “significant” headwinds, suggesting
25 such headwinds arose earlier in time. (*Id.* at 25:26–27 (quoting SAC ¶ 269).) These defendants
26 characterize as merely “confirmatory information” that aligned with Meta’s past disclosures, not
27 viable corrective disclosures.

28 Plaintiffs do not propose any other corrective disclosures, instead doubling down on
29 comments made by Wehner and Li on the Q4 2021 investor call. Plaintiffs make essentially three
30 arguments: One, the iOS changes were “adopted (i.e., accepted and implemented)” by
31 “approximately 85% of iOS users” by “the start of June 2021.” (SAC ¶ 75.) Two, Wehner and Li’s

1 statements on the Q4 2021 investor call “revealed that the iOS changes had been having a material
2 impact on Meta’s revenues since Q2 2021.” (Opp. at 23:20–20.) Three, “As the limitations from
3 iOS changes peaked at the end of Q2 2021, and remained relatively constant in Q4 2021 and Q1–
4 Q4 2022, when Meta revealed that those limitations were causing a material revenue impact in
5 2022, investors reasonably could infer that the iOS limitations were causing a material revenue
6 impact in Q3 and Q4 2021 as well.” (*Id.* at 23:21–24:4.)

7 The Court agrees with defendants. Plaintiffs have not pled a viable corrective disclosure
8 relative to Statements 1a and 1b for at least three reasons.

9 *One*, Wehner’s prediction of Meta’s 2022 financial condition was not a corrective
10 disclosure of past, 2021 performance. He predicted that Meta would experience headwinds “on
11 our business in 2022 . . . on the order of \$10 billion.” (*See, e.g.*, SAC ¶ 268.) It strains credulity to
12 reverse engineer this forward-looking observation into a retrospective analysis. Relatedly, to the
13 extent analysts were “shocked” by Wehner’s statements, their surprise was focused on Meta’s
14 prediction of 2022 headwinds, not the company’s past 2021 performance.¹⁶ This further

16 The SAC alleges, “[a]s confirmation that Meta had thoroughly misled investors about
17 the materiality of the impact of the iOS changes on Meta’s targeting and measurement capabilities
18 and revenues, the most sophisticated stock analysts in the world were completely caught off guard
19 by Meta’s announcement of the impact.” SAC ¶ 134. Plaintiffs also allege that contemporaneous
20 analyst reports support their theory that Wehner’s statements on the February 2, 2022 investor call
operated as corrective disclosures of the impact of Apple’s iOS privacy changes on Meta’s Q2 and
Q3 2021 performance. *Id.* ¶¶ 134–39.

21 That simply is not accurate. These allegations are unsupported by documents incorporated
22 by reference into the SAC and are appropriately disregarded on that basis. The Court reviewed
23 each analyst report and confirmed what defendants assert in their reply: “no analyst claims to have
24 been confused by Statements 1a and 1b.” Dkt. No. 86, Defendants’ Reply in Support of their Mot.
25 (“Reply”) at 9:6–7; *see, e.g.*, Ex. 30 to Mot. at 2 (stating, as the first sentence of the report, “Meta
26 Platforms reported a generally in-line [Q4 2021] earnings report but provided [Q1 2022] guidance
27 (surprisingly and) clearly below our/Street expectations.”); Ex. 31 to Mot. at 2 (“Apple iOS
28 changes will [] have a bigger impact than expected in 2022 . . . We believe the iOS headwind of
~\$10B this year is also much bigger than expected . . . [W]e believe management’s tone around
iOS impact has deteriorated, and what was once described as ‘manageable’ now appears to be a
\$10B revenue headwind in 2022.”); Ex. 32 to Mot. at 2 (“FB’s Q4 [2021] results were OK, but the
Q1 [2022] outlook was meaningfully below expectations . . .”); Ex. 33 to Mot. at 2 (“The
surprise was [Q1 2022] revenue guidance at \$27-29bn, below Street at \$30.29bn with multiple
[Q1 2022] headwinds that will likely continue in [Q2 2022].”); Ex. 34 to Mot. at 2 (“The \$29bn

1 undermines plaintiffs' arguments that a reasonable investor would have interpreted Wehner's
2 comments as a corrective disclosure.

3 *Two*, Wehner and Li's other statements on the Q4 2021 investor call did not correct, but
4 rather confirmed.¹⁷ The Court views these statements as in line with earlier disclosures by Meta
5 concerning the impact of Apple's iOS privacy changes, not as a corrective disclosure containing
6 new information. Meta had repeatedly warned investors, during and prior to Q3 2021, about the
7 impact of the iOS privacy changes on its business.¹⁸ The Court discerns nothing in the above-
8 quoted statement that provides new or different information relative to Meta's earlier disclosures.
9 There simply is not support for the notion that the statements on the February 2, 2022 Q4 2021
10 investor call were a corrective disclosure.¹⁹

11 Accordingly, plaintiffs have not pled loss causation for Statements 1a and 1b through a viable
12 corrective disclosure of Meta's Q2 and Q3 2021 performance, which, again, are the reporting periods
13 to which Statements 1a and 1b pertain. Defendants' motion to dismiss is therefore **GRANTED** with
14 respect to these statements. The Court need not address the fraud component as the issue is mooted.²⁰

15
16 top end of FB's [Q1 2022] revenue guide was ~6% below us . . .").

17 ¹⁷ Preliminarily, the Court disregards any observation regarding Q4 2021 performance as
18 irrelevant to Statements 1a and 1b, which pertain to Meta's Q2 and Q3 2021 performance.

19 ¹⁸ For instance, Meta had already warned investors, in Q2 2021, that the changes were, at
20 that time, "very challenging for advertisers," Meta's primary customers, "to navigate." Ex. 16 to
21 Mot. at 15. When asked, again in Q2 2021, whether Meta was "suggesting that [the company was]
22 not seeing any material impact to your ad revenue" based on the iOS changes, Wehner said "No."
23 Ex. 17 to Mot. at 7. In Q3 2021, Wehner characterized iOS-related headwinds as "fundamentally
24 profound," while Li characterized them as "really on the higher end of what we had expected." Ex.
25 22 to Mot. at 8, 3.

26 ¹⁹ The fact that Meta's stock price actually declined following the release of Statements 1a
27 and 1b further underscores the fact that investors were acting on Meta's warnings at the times they
28 were given. SAC ¶¶ 263–66.

29 ²⁰ The SAC references statements by four former Meta employees referred to, respectively,
30 as FE1, FE2, FE3, and FE4. *See, e.g.*, *id.* ¶¶ 101-04, 107-12. Plaintiffs' opposition refers to
31 statements from FE1, FE2, and FE4 (not FE3) for the following purposes: (i) to support their
32 assertion that Statements 1a and 1b were misleading; and (ii) to assert the SAC adequately pleads
33 scienter as to the iOS privacy changes. Opp. at 16-17, 24. As set forth herein, the Court does not

ii. *Statements 4a–4e*

Next, the Court considers plaintiffs' challenges to statements made by defendants Wehner and Li on the Q2 2021 investor calls held on July 28, 2021 and by Li on the Q3 2021 follow-up investor call. (**Statements 4a–4e**).

While the phrasing of these statements differs slightly, the gravamen remains the same: each states that the impact of Apple’s iOS privacy changes on Meta’s business was generally in line with their expectations at the time the statements were made. This is true for the statements Wehner and Li made on the Q2 2021 investor calls. (See *id.* ¶ 227 (“[T]he impact from the ATT changes has really generally been in line with our expectation.”) (**Statement 4a**); *id.* (“I would say, overall, the impact [of the iOS privacy changes] has been in line with our expectations.”) (**Statement 4b**); *id.* ¶ 231 (“I think the impact kind of to—to our revenue ecosystem has been pretty in line with how we expected those [systems impacted by the iOS privacy changes] would perform.”) (**Statement 4c**); *id.* (remarking that the impact of Apple’s iOS privacy changes “at least so far” has “been largely in-line.”) (**Statement 4d**).) It is also true for Li’s comment on the Q3 2021 investor call. (See *id.* ¶ 241 (“We had a range of expected impact from the [ATT] changes and ultimately what we’ve seen is in that range but it’s really on the higher end of what we had expected”) (**Statement 4e**).)

Here, plaintiffs effectively argue that Statements 4a–4e are false and misleading because (i) the impact of the iOS privacy changes was in fact material when the statements were made; and (ii) the impact was therefore not “in line” with Meta’s expectations. Plaintiffs support this theory by referencing Wehner’s comment, after Q1 2021, that “we think” the impact of the iOS changes “will be manageable,” which they contend is undermined by his later statement that Meta faced a headwind of about \$10 billion in 2022 due to the changes. (*Id.* ¶¶ 73, 114, 228.)

This argument is fundamentally flawed. Meta did not say, in any of Statements 4a–4e, that

reach falsity as to Statements 1a and 1b given the loss causation element is dispositive. The Court does not consider the former employee allegations in connection with the alleged falsity of other statements given plaintiffs have not defended the SAC in such a manner. The Court similarly does not reach scienter as to any challenged statement. Thus, the former employee witnesses are immaterial to this Order.

1 the impact of the iOS privacy changes was “immaterial.”²¹ They said the impact was generally in
 2 line with their expectations, which they had previously characterized by saying the changes would
 3 be “manageable.” There is no tension here. Something can be challenging, risky, or perhaps even
 4 material, *as well as* manageable. *See, e.g., Thant v. Karyopharm Therapeutics, Inc.*, 43 F.4th 214,
 5 223 (1st Cir. 2022) (ruling that “no reasonable investor would interpret” defendant’s statement
 6 that a drug’s “safety profile was ‘predictable’ and ‘manageable’ to mean the drug was benign”
 7 with respect to its treatment of an already ill patient group). Thus, the Court does not credit
 8 plaintiffs’ theory of falsity as to Statements 4a–4e.²²

9 Plaintiffs’ arguments to the contrary fail. For instance, they point to two analyst reports to
 10 argue that “investors were *actually misled* by [Statements 4a–4e]” insofar as Meta falsely suggested
 11 that the impact of the iOS changes “was *not* on the order of \$10 billion per year.” (Opp. at 20:23–25.)
 12 There are several issues with this approach. Primarily, it misrepresents Meta’s statements concerning
 13 the \$10 billion headwind. As discussed at length herein, this headwind was *forecasted* for 2022. (*See,*
 14 *e.g.*, SAC ¶ 268 (“[W]e believe the impact of iOS overall as a headwind on our business in 2022 is on
 15 the order of \$10 billion”)) Meta’s prediction as to 2022 headwinds is therefore irrelevant to
 16 Statements 4a–4e, which concern Q2 and Q3 2021. Thus, even if market watchers like J.P. Morgan
 17

18 ²¹ Plaintiffs repeatedly seek to analogize “manageable” to “immaterial.” For instance, they
 19 refer, at page 20 of their Opposition, to representations by Meta that the iOS privacy changes
 20 “were ‘manageable’ and ‘[im]material.’” Despite placing “[im]material” in quotation marks, they do
 21 not provide a record citation to indicate *where* defendants drew an equivalence between something
 22 being “manageable” and “immaterial.” When plaintiffs make a similar move on page 21, they cite
 23 to three paragraphs in the SAC (¶¶ 73, 227, and 228), none of which use the words “material” or
 24 “immaterial.” Thus, plaintiffs have not pointed the Court to any instance where defendants
 suggested changes that were “manageable” were not “material.” In fact, Wehner explicitly told
 investors he was *not* saying that Meta was suggesting it was not seeing a material impact. *See*
supra note 18.

25 ²² Even were this not the case, the Court views the word “manageable” as too “imprecise
 26 and noncommittal” to ground a securities law claim. *See Weston Family P’ship LLP v. Twitter,
 27 Inc.*, 29 F.4th 611, 621 (9th Cir. 2022). It is not as though plaintiffs allege Meta made a specific
 28 prediction as to how the impact would be managed, on what timeline, and in reference to which
 monetary thresholds. *See In re Cutera Sec. Litig.*, 610 F.3d 1103, 1111 (9th Cir. 2010) (“[M]ildly
 optimistic, subjective assessment hardly amounts to a securities violation.”).

commented, “what was once described as ‘manageable’ now appears to be a \$10B revenue headwind in 2022,”²³ this does not mean that J.P. Morgan viewed challenges created by the iOS changes in Q2 and Q3 2021 as *unmanageable*. The analyst reports do not help plaintiffs’ cause.

Accordingly, plaintiffs have failed to plead an actionable theory of falsity as to Statements 4a–4e. Defendants' motion to dismiss is **GRANTED** as to these statements.

iii. *Statements 5c & 5d*

Last, the Court considers plaintiffs' challenges to statements Meta made concerning mitigation efforts the company undertook in relation to the iOS changes (**Statements 5c & 5d**). The Court begins by revisiting the specific statements before analyzing the sufficiency of plaintiffs' pleadings.

Plaintiffs first challenge, as Statement 5c, defendant Sandberg's comments on the Q3 2021 investor call:

There are two big challenges coming from this iOS change. The one is targeting and one is measurement. I'm taking the second one first. On measurement, we think we can address more than half of that underreporting by the end of the year . . .

(*Id.* ¶ 239.)

Plaintiffs also challenge, as Statement 5d, defendant Li's comments on the same call:

I think the underreporting of web conversions has really been a bigger issue than we expected, but it's something that we're very focused on helping to through [sic] better modeling techniques.

(*Id.* ¶ 241.)

Plaintiffs' theories of falsity as to Statements 5c and 5d are virtually identical. They allege the statements "created the impression that underreporting was a major part of the problems Meta faced from the iOS changes . . . and that Meta could solve the majority of that 'big challenge' by the end of the year." (Opp. at 22:9–11.) This was not true, plaintiffs assert, because Meta later admitted that "underreporting of web conversions was only a 'very small slice of the overall . . . revenue landscape,' so addressing those web conversions did not materially mitigate the impact of the iOS changes." (*Id.* at 22:12–14 (quoting SAC ¶ 132).) Furthermore, plaintiffs view Statements

²³ See Ex. 31 to Mot. at 2.

1 5c and 5d as being at odds with other statements made by Meta allegedly suggesting that the
2 impact of Apple's iOS privacy changes was manageable.

3 Defendants attack plaintiffs' challenges to Statement 5c and 5d on three grounds. First, both
4 are actionable opinions given the qualifying language. (See SAC ¶ 241 ("I think the underreporting
5 of web conversations has really been a bigger issue than we expected . . .") (emphasis supplied); ¶
6 239 ("[W]e think we can address more than half of [the] underreporting by the end of [2021] . . .")
7 (emphasis supplied).) Second, defendants take issue with plaintiffs' interpretation of what the
8 statements in fact said. Nothing in either Statement 5c or 5d, they argue, "implied that fixing
9 underreporting would be a cure-all. Li merely stated her view that underreporting was a 'bigger' issue
10 than originally thought; not that it was the biggest iOS-related problem." (Mot. at 23:17–19.)
11 Sandberg, for that matter, "warned that fixing underreporting would not solve '[t]argeting' problems,
12 which required a 'multiyear effort.'" (*Id.* at 23:19–21 (quoting Ex. 21 to Mot. at 10).) Third, plaintiffs
13 misrepresent the facts insofar as they rely upon a later statement by Meta that underreporting was "a
14 very small slice of the overall . . . revenue landscape" because plaintiffs omit a key phrase. The
15 quoted text in fact refers to the Q4 2021 revenue landscape and, thus, does not prove that either
16 Statement 5c or 5d (concerning Q3 2021 performance) was false when made. (See SAC ¶ 132
17 (excerpting Li's comments on the February 2, 2022 Investor Follow-Up Call).)

18 Plaintiffs respond with four arguments: One, "Sandberg's statement that underreporting
19 was one of 'two big challenges' was not an opinion." (Opp. at 22:26.) Two, statements of opinion
20 are actionable under *Omnicare* where, as is the case with Statements 5c and 5d, the challenged
21 statements do not "fairly align[] with the information in [Meta's] possession at the time" they were
22 made. *See Omnicare*, 575 U.S. at 189. Three, Statements 5c and 5d falsely implied that Meta
23 could solve for the impact of Apple's iOS privacy changes by addressing underreporting. Four,
24 plaintiffs rebut defendants' argument concerning the Q4 2021 revenue landscape by asserting that
25 Statement 5d "made clear that Meta was tracking the impact of the underreporting in real time, so
26 Defendants knew as of the date of their statements that underreporting did not account for a large
27 part of the impact of the iOS changes." (Opp. at 23:9–11 (internal citation omitted).)

28 The Court is not convinced. The challenged statements are actionable for several reasons.

1 First, and primarily, plaintiffs' interpretation of what Statements 5c and 5d actually say is strained
2 and overwrought. With respect to Statement 5c, defendant Sandberg did *not* say: (i) targeting and
3 measurement are the only two challenges arising out of the Apple iOS privacy changes; (ii)
4 underreporting is the sole component of the measurement-related challenges; or (iii) addressing
5 "more than half of th[e] underreporting" would mean that the measurement-related challenges
6 were largely resolved. With respect to Statement 5d, Li similarly did not say that underreporting
7 was the biggest issue for Meta. Despite these, plaintiffs ask this Court to infer that Meta implied to
8 investors that solving the problem of underreporting would effectively solve the problems caused
9 by Apple's introduction of the iOS privacy changes. Yet, these inferences are not warranted and
10 not consistent with what the statements communicate.

11 Second, in the absence of additional factual allegations, the Court agrees with defendants
12 that, as to these two statements, plaintiffs' plead "[f]raud by hindsight." *Ronconi v. Larkin*, 253
13 F.3d 423, 430 n.12 (9th Cir. 2001), *abrogated on other grounds by Tellabs, Inc. v. Major Issues &*

14 *Rights, Inc., Ltd.*, 551 U.S. 308 (2007)). Defendants are correct that there is no suggestion in the
15 briefing that underreporting was "a very small slice" of *any* revenue landscape until Q4 2021. (See
16 SAC ¶ 132.) Statements 5c and 5d were made in October 2021 during the Q3 2021 investor call.
17 Thus, plaintiffs have not pled a factual basis for alleging that Statements 5c and 5d were false at
18 the time they were made. To the extent plaintiffs respond by saying that "Meta was tracking the
19 impact of the underreporting in real time," this is unsupported by their own complaint.²⁴ Further,
20 even if the Court were to credit plaintiffs' bald assertion regarding real-time tracking, that still
21 would not provide a basis for their falsity theory as, again, the "very small slice" comment came in
22 Q4 2021. Plaintiffs point to no allegations in the SAC that support the inference that the same
23 circumstances existed in Q3 2021.

24 Plaintiffs' opposition cites three paragraphs in the SAC to support this argument: Paragraphs 240, 241, and 242. In short, none of these paragraphs contains allegations supporting the inference that Meta was tracking, in real-time, the impact of underreporting. Paragraphs 240, 241, and 242 consist, respectively, of: plaintiffs' explanation of why Statement 5c is allegedly false; the text of Statement 5d; and plaintiffs' explanation of why Statement 5d is allegedly false.

1 *Third*, both statements are actionable opinions. In this circuit, one way plaintiffs may
2 satisfy the pleading standard for opinion statements is by alleging that “there is no reasonable
3 basis for the belief” articulated in the challenged statement.²⁵ *City of Dearborn Heights Act 345*
4 *Police & Fire Retirement Sys.*, 856 F.3d at 616. This is the approach taken by plaintiffs, who write
5 that Sandberg and Li’s statements did not “fairly align[] with the information in [Meta’s]
6 possession at the time” they were made. (Opp. at 23:1–2 (quoting *Omnicare*, 575 U.S. at 189).)
7 However, plaintiffs point to no allegations in the SAC that support this conclusion. As set forth
8 previously, *see supra* note 24, plaintiffs do not plead supporting factual allegations for the notion
9 that contemporaneous reporting was conducted. Thus, the Court declines to consider plaintiffs’
10 challenges to Statements 5c and 5b actionable opinion statements.

* * *

12 Given the pleading deficiencies identified above relative to Statements 1a and 1b; Statements
13 4a–4e; and Statements 5c and 5d, plaintiffs have failed to state a securities claim arising out of
14 defendants' disclosures on the impact of the iOS privacy changes. Statements 1a and 1b fail because
15 plaintiffs have failed to allege loss causation through a corrective disclosure. Statements 4a–4e fail for
16 want of an actionable theory of falsity. Statements 5c and 5d fail for multiple, interrelated reasons.
17 Accordingly, defendants' motion is **GRANTED** as to these statements.

C. Sandberg's Compensation

19 Plaintiffs bring Sections 10(b) and 14(a) claims concerning similar language in proxy
20 statements issued by Meta on April 9, 2021 (**Statement 3a**) and April 8, 2022 (**Statement 3b**),

22 ²⁵ The standard is set forth as follows:
23 [P]laintiffs [may] establish falsity in three ways: if (1) the statement is not actually
24 believed, (2) there is no reasonable basis for the belief, or (3) the speaker is aware of
25 undisclosed facts tending seriously to undermine the statement's accuracy. The first and
26 third methods of pleading falsity under this standard are consistent with *Omnicare*'s
27 standards for pleading falsity under the material misrepresentation theory of liability and
28 the omission theory of liability, respectively. However, *Omnicare* clarifies that pleading
 falsity by alleging that there is no reasonable basis for the belief is permissible only under
 an omissions theory of liability
29
30 *City of Dearborn Heights Act 345 Police & Fire Retirement Sys. v. Align Tech., Inc.*, 856 F.3d
31 605, 616 (9th Cir. 2017) (cleaned up).

1 respectively. These statements amount to disclosures in which information concerning Sandberg's
2 total compensation, including her salary, bonus, stock awards, personal security, and usage of
3 private aircraft were provided to shareholders.²⁶

4 Plaintiffs allege these disclosures are (i) materially false and misleading because they did
5 not mention that Sandberg "received significant 'Other Benefits' beyond personal security and
6 private aircraft usage throughout the Class Period in the form of personal assistance on personal
7 matters;" and (ii) "materially misleading because they omitted" such benefits. (SAC ¶ 226.) The
8 Court begins by assessing whether plaintiffs have adequately pled the statements were in fact false
9 or misleading, as this is a common element of both their Sections 10(b) and 14(a) claims.²⁷

10 Preliminarily, the Court revisits the portion of its Prior Order concerning plaintiffs' claims
11 relative to Sandberg's alleged receipt of undisclosed benefits. It states, in relevant part:

12 [P]laintiffs' allegations, even if credited, do not establish that Sandberg received such
13 [personal] assistance; their allegations are drawn from press reports concerning an
14 *investigation* conducted by Meta regarding the alleged improper assistance. As defendants'
15 correctly note, Meta has no duty to disclose uncharged, unadjudicated wrongdoing, such as
16 the existence of an in-progress investigation.

17 (Prior Order at 4 (quotation and citation omitted) (emphasis in original).)

18 Plaintiffs concede that the Court was "certainly correct" when it ruled that defendants were
19 "not required *sua sponte* to disclose uncharged, unadjudicated wrongdoing." (Opp. at 30:8–9
20 (internal quotation omitted).) However, plaintiffs counter that, unlike their FAC, the SAC "alleges,
21 using quotations of the reporting, that '*The Wall Street Journal* reported that individuals with
22 knowledge of the matters stated that Sandberg *actually used Company resources for personal
23 benefit*, not merely that Meta was investigating Sandberg for using Company resources for
24

25 ²⁶ Instruction 4 to Item 402(c)(2)(ix) of Regulation S-K requires, "If the total value of all
26 perquisites and personal benefits is \$10,000 or more for any named executive officer, then each
perquisite or personal benefit, regardless of its amounts, must be identified by type
Perquisites and other personal benefits shall be valued on the basis of the aggregate incremental
cost to the registrant." 17 C.F.R. § 229.402(c)(2)(ix).

27 ²⁷ Finding this analysis dispositive, the Court does not reach the other required elements of
28 plaintiffs' Section 14(a) claims. *See Knollenberg*, 152 Fed. Appx. at 682 (describing such
requirements).

1 personal benefit.”” (*Id.* at 30:4–7 (quoting SAC ¶ 165) (emphasis in original).)

2 The Court disagrees. Plaintiffs’ claims concerning Sandberg rely principally on the same
 3 press reports as the FAC. The only difference is that plaintiffs now reframe *The Wall Street*
 4 *Journal*’s reporting as reflective of actual events rather than as allegations Meta is considering as
 5 part of its investigation. This reframing is nothing more than smoke and mirrors. The underlying
 6 reporting relied upon by plaintiffs has not changed and the investigation is concededly ongoing.²⁸
 7 Thus, the Court sees no reason to depart from its Prior Order, which discounted plaintiffs’
 8 allegations insofar as they are drawn from *The Wall Street Journal*’s work and concern
 9 unadjudicated wrongdoing the company need not disclose.

10 Plaintiffs’ principal counterargument takes the form of a solitary case citation in a footnote
 11 to their Opposition and does not provide a basis to reconsider. There, they rely upon in-district
 12 authority for the proposition that “investigative reporting in [*The Wall Street Journal*] is a
 13 reasonable basis for allegations in securities fraud §10(b) cases.” (*Id.* at 30 n.14.) Yet, plaintiffs’
 14 misunderstand the case cited. It in fact stands for a different proposition entirely, that to the extent
 15 “a newspaper article corroborates plaintiff’s own investigation and provides detailed factual
 16 allegations, it can—at least in combination with plaintiff’s *investigative efforts*—be a reasonable
 17 source of information and belief allegations.” *In re McKesson HBOC, Inc. Sec. Litig.*, 126
 18 F.Supp.2d 1248, 1272 (N.D. Cal. 2000). This case is opposite. Plaintiffs do not allege conducting
 19 an independent investigation into Sandberg’s conduct. Rather than corroborate their own
 20 investigation by reference to *The Wall Street Journal*’s reporting, they instead rely entirely on *The*
 21 *Wall Street Journal*’s reporting, which they aver is subject to rigorous fact-checking protocols.²⁹

22 Thus, the Court concludes plaintiffs have failed to adequately plead Sandberg received
 23 undisclosed personal benefits from Meta as their allegations are derived entirely from press reports

25 _____
 26 ²⁸ See SAC ¶ 164 (“Meta is continuing to conduct an internal investigation of Defendant
 27 Sandberg’s improper use of Company resources for personal benefit, according to people
 28 knowledgeable about the matter”).

²⁹ See *supra* note 6.

1 concerning behavior that Meta is currently investigating, not any investigation of their own.

2 Nonetheless, the Court next considers each category of personal benefits Sandberg
3 allegedly received from Meta and/or its employees as if the allegations had not been based on *The*
4 *Wall Street Journal*'s reporting. As shown below, this does not change the outcome.

5 **Public Relations.** The SAC contains allegations that, in both 2016 and 2019, Sandberg
6 received unreported personal assistance in the form of a team of Facebook employees and paid
7 outside advisers who helped her quash news stories revealing the existence of a restraining order
8 against her ex-boyfriend Bobby Kotick. Plaintiffs allege this "team worked to suppress the story
9 both in 2016, when [they] began dating, and in 2019, when [they] [were] breaking up." (SAC ¶
10 147.) These allegations are insufficient to support plaintiffs' securities claims for two reasons:
11 First, neither Statement 3a or 3b disclosed Sandberg's 2016 compensation.³⁰ Assistance she may
12 or may not have received in 2016 is therefore immaterial to this lawsuit.³¹

14 ³⁰ See SAC ¶ 225 ("On or about April 9, 2021, Meta filed a Proxy Statement on Schedule
15 14A with the SEC . . . in which the Company included, in a section titled, 'Perquisites and Other
16 Benefits,' a table presenting the total compensation awarded to, earned by, or paid to [Sandberg]
17 for services rendered . . . in **2020, 2019, and 2018 . . .**") (emphasis supplied); *see also id.* ¶ 247
18 ("On or about April 8, 2022, Meta filed a Proxy Statement on Schedule 14A with the SEC in
which the Company included, in a section titled, 'Perquisites and Other Benefits,' a table
presenting the total compensation awarded to, earned by, or paid to [Sandberg] for services
rendered . . . in **2021, 2020, and 2019 . . .**") (emphasis supplied).

19 ³¹ Plaintiffs counter that defendants had an ongoing duty to correct past misstatements and,
20 thus, Statements 3a and 3b are actionable insofar as they do not contain corrective disclosures of
21 Sandberg's past receipt of personal benefits. There are at least two problems with this argument.
22 One, plaintiffs do not plead the content of past disclosures made by Meta concerning Sandberg's
23 2016 compensation. The Court cannot and does not infer, with no factual basis to do so, that Meta
24 did not contemporaneously disclose any relevant personal benefits.

25 Two, plaintiffs' authority does not compel a different result. They cite *Oaktree Principal*
26 *Fund V, L.P. v. Warburg Pincus LLC*, which held "that an individual can be held liable for failing
27 to correct an earlier statement when the failure to correct would itself render the statement
28 misleading." No. CV 15-8574-PSG, 2018 WL 6137169, at *13 (C.D. Cal. Aug. 29, 2018).
Oaktree is notable in two ways. First, the court there admitted that the Ninth Circuit had not
explicitly recognized such a duty, and therefore this Court is not required to adopt the same
approach. *Id.* at *12. Second, defendants in that case learned that an earlier statement about a
company's financials was demonstrably incorrect. *Id.* at *11. Here, the SAC does not assert Meta
concluded their investigation into Sandberg, reached a conclusion as to her alleged receipt of
undisclosed personal benefits, and determined that earlier disclosures (such as those here at issue)

1 Second, as for the 2019 activities of Sandberg’s “team” of Facebook employees and
2 outside advisers, the SAC alleges “Sandberg and her team continued their strategy to suppress” the
3 story about Kotick. (*Id.* ¶ 150.) Plaintiffs conspicuously do not provide basic details about what
4 assistance the team provided, when they provided it, and/or how they provided it. This lack of
5 detail is notable since the SAC goes on to allege the actions Sandberg *herself* took in 2019 to
6 quash the story.³² (*See id.* (explaining that Sandberg sent emails to high-ranking individuals at the
7 *MailOnline*’s parent organization advocating against publishing the story).) In light of this, the
8 Court declines to credit plaintiffs’ bald allegations that Sandberg’s “team” provided public
9 relations assistance in 2019, or even between 2016 and 2019, without plaintiffs having alleged
10 more about the nature of that assistance.

11 Since plaintiffs’ allegations of wrongdoing in 2016 are irrelevant to the challenged proxy
12 statements, which were issued for different years, and plaintiffs have not pled with particularity
13 what actions, if any, Sandberg’s “team” took on her behalf in 2019, the Court finds plaintiffs have
14 failed to sufficiently plead that Sandberg received improper personal assistance relative to public
15 relations matters.

16 **Personal Books.** Plaintiffs assert that “Sandberg used Meta resources to write and promote
17 her second book” and that Meta employees supported Sandberg during the book tours for her first
18 and second books. (*Id.* ¶ 153.) To support these allegations, plaintiffs point to the acknowledgment
19 sections of both books, in which Sandberg thanks friends and colleagues for reviewing
20 manuscripts and providing comments. (*Id.* ¶ 154.) Plaintiffs extrapolate from there, compiling a
21 list of the Meta employees thanked, their approximate salaries, and the monetary value of the time
22 they purportedly spent reading drafts of the books. (*Id.* ¶¶ 153–55; 163.)

23 With respect to plaintiffs’ position that the “book acknowledgments are flat admissions by
24 Sandberg that she received Facebook employee assistance,” the Court disagrees. (*Id.* ¶ 155.)

25

26 27 were incorrect. In other words, Meta cannot be held liable for failing to disclose information that
27 does not exist.

28 ³² Obviously, insofar as Sandberg herself sought to block publication of an article, this
28 does not represent receipt of personal benefits from Meta.

1 Plaintiffs paint with too broad a brush. The mere fact that individuals employed at Meta offered
2 Sandberg feedback or other help with her books does not raise a reasonable inference that such
3 assistance was provided in their official capacities as Meta employees, or on behalf of the
4 company. They could just as easily have provided comments voluntarily as Sandberg's friends and
5 colleagues. In other words, more is required for plaintiffs to adequately plead Sandberg's receipt
6 of book-related personal assistance from Meta. *See Twitter*, 29 F.4th at 619 (requiring that
7 plaintiffs plead the "who, what, when, where, and how" of alleged fraud to satisfy the heightened
8 pleading standard under Rule 9(b)).

9 **Wedding Planning.** The SAC alleges, without more, that Sandberg "used corporate
10 resources to help her plan her wedding." (SAC ¶ 158.) This falls well short of the pleading
11 standard applicable here. *See Twitter*, 29 F.4th at 619. Plaintiffs' other allegation relative to
12 Sandberg's wedding fares no better. For the first time in the SAC, plaintiffs cite a statement from
13 Sandberg's spokeswoman stating, "Sheryl did not inappropriately use company resources in
14 connection with the planning of her wedding." (SAC ¶ 167.) Plaintiffs assert this statement
15 "tacitly suggest[s]" Sandberg *did* use company resources for her wedding, although she viewed
16 such use as appropriate. (*Id.*) This argument strains credulity. Plaintiffs would have this Court read
17 ambiguity into a statement containing none. The Court will not indulge such speculation.

18 **Foundation Work.** Plaintiffs assert that "Sandberg also used Meta employees in such
19 highly personal matters as . . . helping with her family's foundation." (*Id.* ¶ 13; *see also id.* ¶ 157.)
20 Again, no supporting factual allegations are made regarding such assistance. Without more, these
21 conclusory allegations fail to provide sufficient notice to defendants of the bases on which
22 plaintiffs intend to proceed. *See Desaigoudar*, 223 F.3d at 1022 (requiring plaintiffs to plead
23 securities cases "with a high degree of meticulousness" under Rule 9(b) and the PSLRA).

24 * * *

25 The deficiencies identified above are fatal to both plaintiffs' Section 10(b) and 14(a)
26 claims concerning Statements 3a and 3b. As with the FAC, plaintiffs again base their allegations
27 on press reports of ongoing investigations of unadjudicated wrongdoing. Even if such allegations
28 are credited as showing certain events *actually* occurred (not just that they are *alleged* to have

1 happened), the Court finds plaintiffs' allegations are implausible, insufficiently detailed, or both.
2 Accordingly, defendants' motion is **GRANTED** as to plaintiffs' claims concerning Sandberg's
3 compensation.

4 **D. Meta's Transition to Reels**

5 Plaintiffs' remaining claims concern identical risk disclosures made in the company's Q2
6 and Q3 2021 Form 10-Q's (**Statements 2a & 2b**, respectively) as well as statements by individual
7 defendants Sandberg and Wehner on Q2 2021 investor calls (**Statements 6a & 6b**, respectively).
8 All concern Meta's transition to Reels, a new video format for online content. The Court begins by
9 revisiting the content of the challenged statements before proceeding with its analysis.

10 Statements 2a and 2b contain the same risk disclosure language referring to Meta's
11 development of new products:

12 We also may introduce new features or other changes to existing products, or introduce
13 new stand-alone products, that attract users away from properties, formats, or use cases
14 where we have more proven means of monetization . . . In addition, as we focus on
15 growing users and engagement across our family of products, from time to time these
16 efforts have reduced, and may in the future reduce, engagement with one or more products
and services in favor of other products or services that we monetize less successfully or
that are not growing as quickly. These decisions may adversely affect our business and
results of operations and may not produce the long-term benefits that we expect.

17 (SAC ¶¶ 237, 245.) Plaintiffs allege Statements 2a and 2b were "materially false and misleading"
18 because, "by the time of the statement[s], Meta's decision to introduce its product Reels . . . had,
19 on net, adversely affected Meta's business and results of operations." (See, e.g., *id.* ¶ 238 (internal
20 quotations omitted).)

21 Statements 6a and 6b are similar. They are reflections offered by defendants Sandberg and
22 Wehner, respectively, on Q2 2021 calls with Meta investors held on July 28, 2021. In Statement 6a,
23 Sandberg observed that the company was "seeing very strong growth in video monetization,"
24 including with Reels. (*Id.* ¶ 229.) In Statement 6b, Wehner responded to an investor's question by
25 saying, "Reels is going well. It's still obviously early in its launch, but we've now rolled it out to 80
26 markets since launching it about a year ago." (*Id.* ¶ 233.) He then added that, with respect to
27 monetization, "ads are now available to all advertisers and in almost all markets where Reels is live.
28 It's still very early on the advertising front, but we think this should be a good ad format." (*Id.*)

1 Plaintiffs summarize their theory of falsity relative to Statements 2a, 2b, 6a, and 6b as
2 follows: “During the Class period, Defendants misled investors by implying that Meta’s transition
3 from focusing users on text and photos to short-form videos in Reels was not having a net negative
4 impact on the Company’s results of operations, when in fact it was.” (Opp. at 25:14–16.) For this
5 theory of falsity to be actionable under Section 10(b), plaintiffs must have adequately pled, as a
6 threshold matter, that the introduction of Reels negatively impacted Meta during Q2 and Q3 2021,
7 the periods covered by Statements 2, 6a, and 6b. The Court therefore concentrates its analysis on
8 whether plaintiffs cleared this hurdle.

9 A preliminary review of plaintiffs’ SAC indicates that they plead only that Meta’s
10 February 3, 2022 Form 10-K stated that Meta’s “advertising revenue growth” was “adversely
11 affected . . . in the second half of 2021.” (SAC ¶ 216.) Given Meta reports its finances to investors
12 and regulators on a quarterly basis, the Court interprets “second half of 2021” to pertain to Q3 and
13 Q4 2021.³³ Plaintiffs have *not*, therefore, (i) alleged any negative impact on Meta’s business
14 caused by the transition to Reels during Q1 or Q2 2021; or (ii) offered a cognizable theory of
15 falsity as to statements concerning Meta’s performance during those quarters. This renders
16 Statements 2a (Q2 2021 Form 10-Q), as well as 6a and 6b (statements on Q2 2021 investor calls)
17 actionable.

18 Having established that plaintiffs’ challenges to three of the four Reels-related statements
19 may not proceed, the Court turns to Statement 2b, which is found in Meta’s Q3 2021 Form 10-Q.
20 As excerpted above, this statement consists of a risk disclosure made by Meta regarding product
21 development activities, generally. (*Id.* ¶ 245.)

22 Defendants’ primary argument is that Statement 2b is too generic to be actionable. That is,
23 its general observations about Meta’s product development approach do not open the door to Meta
24 needing to provide additional specifics regarding the Reels’ product launch. *See Kasilingam v.*
25

26 ³³ Plaintiffs admit that Statement 2a was made on a Q2 2021 form and that Statements 6a
27 and 6b were made on Q2 2021 investor calls. The logical inference is that such statements
28 pertained to Q2 2021 performance, *not* as to Meta’s financial performance as of the days the
statements were made (July 29, 2021 and July 28, 2021, respectively).

1 *Stitch Fix, Inc.*, No. 21-16837, 2022 WL 10966359, at *2 (9th Cir. 2022) (unpub.) (finding
2 inactionable statements that “only generally describe” a company’s marketing efforts); *Twitter*, 29
3 F.4th at 620 (finding that generic statements do not create an “obligation to offer an instantaneous
4 update of every internal development” about a specific product, given “the oft-tortuous path of
5 product development”).

6 Plaintiffs make two arguments in response: One, the SAC alleges that, “Reels was the only
7 new product introduced [by Meta] during the Class Period” (SAC ¶ 211.) Thus, any
8 comments in Statement 2b concerning product launches would be understood by reasonable
9 investors to pertain to the introduction of Reels. Two, Meta admitted that its risk disclosures
10 encompass Reels, as evidenced by the company adding an explicit reference to Reels to a later,
11 nearly identical risk disclosure in its February 3, 2022 Form 10-K. (*See id.* ¶ 212.)

12 On reply, defendants reject the notion that Statement 2b pertained specifically to the
13 transition to Reels with three additional arguments: One, Meta’s discussion of material risk factors
14 is required by law to encompass past, present, and future product launches and therefore Statement
15 2b, by necessity, is sweeping in nature. *See* 17 C.F.R. § 229.105. The fact that Meta has used
16 substantially the same risk disclosure in SEC filings since 2013 further underscores that Statement
17 2b does not refer only to the launch of Reels but to past, present, and future product development,
18 generally. Two, Meta’s addition of a reference to Reels in its later, February 3, 2022 Form 10-K
19 proves only that their risk disclosure “covers product launches generally, including, *but not limited*
20 *to*, Reels.” (Reply at 13:16–18 (emphasis in original).) Three, more specific statements made by
21 Meta at the time of Statement 2b make clear that “Meta was pursuing its usual long-term launch
22 strategy,” during which new products might at first monetize slower as compared to established
23 offerings. (*Id.* at 13:20.) This mitigated any potential confusion relative to the applicability of
24 Statement 2b’s generic pronouncements to the debut of Reels.

25 In short, the Court agrees with defendants. No reasonable investor could have been misled by
26 the generalized observations contained in Statement 2b, which must be analyzed with the greater
27 “context” of statements made by Meta concerning Reels. *See Police Retirement Sys. of St. Louis v.*
28 *Intuitive Surgical, Inc.*, 759 F.3d 1051, 1060 (9th Cir. 2014) (considering the “context” in which

1 challenged statements of corporate optimism were made). Beginning in Q4 2020, well before
2 Statement 2b was made regarding Q3 2021 earnings, Meta leadership outlined a strategy for Reels
3 that drew from Meta's long-standing playbook, through which social media engagement tools are
4 debuted only to be later monetized for ad revenue. (*See, e.g.*, Ex. 5 to Mot. at 18–19.) Meta continued
5 to emphasize their long-term play with Reels, including in Q1 2021; Q2 2021; and Q3 2021. (*See,*
6 *e.g.*, Ex. 8 to Mot. at 9–10; Ex. 16 to Mot. at 1, 5, 10, 13; Ex. 21 to Mot. at 13–14.) Defendants even
7 clarified that monetization would not be immediate and, as with past product launches, the process of
8 learning how to most efficiently monetize a new feature was ongoing. (*See, e.g.*, Ex. 16 to Mot. at 18,
9 23.)³⁴ Accordingly, it strains credulity to assert that reasonable investors would interpret Statement
10 2b's generic observations as (i) pertaining specifically to Reels; and (ii) rely on Statement 2b to
11 assume Reels was monetizing well so soon after its launch.

12 Plaintiffs offer no counterarguments that compel a different result. *First*, plaintiffs do not
13 respond to defendants' authority that generic comments do not necessarily open the door to federal
14 securities law claims and are thus deemed to have waived that issue. *Second*, it is not at all clear
15 that Statement 2b is a statement about Reels simply because Reels was the product launch then
16 occurring at Meta. Further, the fact that Meta has used substantially this same disclosure language
17 for about a decade further undermines plaintiffs' claims that a reasonable investor could read
18 Statement 2b as pertaining specifically to the transition to Reels.

19 *Third*, Meta's decision to address Reels, specifically, in its February 3, 2022 Form 10-K
20 does not change the analysis. Again, Meta has historically and consistently used this template
21 language to describe a broad range of product launches. That Reels is included among the range of
22 products implicated by the statement only underscores its sweeping, non-specific nature. Generic
23 statements characterized by such sweeping language do not open the door to actionable securities
24 claims. *See, e.g.*, *Kasilingam*, 2022 WL 10966359, at *2.

25
26
27

³⁴ The Court either took judicial notice of or deemed incorporated by reference each of the
28 exhibits relied on here. *See infra* Section III.A. The Court emphasizes that it relies upon the
judicially noticed exhibits not for their truth but as helpful datapoints in understanding what
information had been provided to the market at the relevant times.

1 * * *

2 Accordingly, plaintiffs have failed to adequately plead an actionable theory of falsity as
3 to Statements 2a, 2b, 6a, and 6b. Plaintiffs' theories as to Statements 2a, 6a, and 6b are
4 unsupportable given the allegations in the SAC. Statement 2b is too generic to be actionable,
5 and furthermore, any theory of falsity as to Statement 2b is undermined by the context within
6 which Meta made the risk disclosure. Defendants' motion is therefore **GRANTED** as to these
7 statements.

8 **E. Leave to Amend**

9 The Court must now consider whether further leave to amend is appropriate. As
10 reflected in the record, the instant complaint represents plaintiffs' third attempt to meet the
11 heightened pleading standard applicable to federal securities claims. Their failure to do so
12 suggests further leave to amend would be futile. This is for at least two reasons. First, the Court
13 previously identified similar issues as discussed here both at the hearing on the motion to
14 dismiss plaintiffs' FAC as well as in the Court's Prior Order granting that motion without
15 prejudice.

16 Second, plaintiffs nowhere in the briefing address the concept of further amendment,
17 leaving this Court to conclude that even they may not think further amendment would be
18 helpful. Given these, and against the backdrop of the above-identified pleading deficiencies, the
19 Court concludes leave to amend would be futile and declines to grant it here. *See Zucco*
20 *Partners, LLC v. Digimarc Corp.*, 552 F.3d 981, 1007 (9th Cir. 2009), *as amended* (Feb. 10,
21 2009) (cleaned up) ("[W]here the plaintiff has previously been granted leave to amend and has
22 subsequently failed to add the requisite particularity to its claims, the district court's discretion
23 to deny leave to amend is particularly broad."); *Saul v. United States*, 928 F.2d 829, 843 (9th
24 Cir. 1991) ("A district court does not err in denying leave to amend where the amendment
25 would be futile or where the amended complaint would be subject to dismissal.") (internal
26 citations omitted).

27 ///

28 ///

1 **IV. CONCLUSION**

2 For the foregoing reasons, the Court determines plaintiffs have not plausibly alleged
3 violations of federal securities law. Given further amendment would be futile, the motion to
4 dismiss is **GRANTED WITH PREJUDICE**.

5 The Clerk is directed to close the case.

6 This terminates Dkt. No. 82.

7 **IT IS SO ORDERED.**

8

9 Dated: September 17, 2024

10 
11 YVONNE GONZALEZ ROGERS
12 UNITED STATES DISTRICT COURT JUDGE